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## **Transcend Communications Wins Top Awards from ShoreTel**

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ShoreTel announced the winner of three prestigious awards at its recent annual Partner Summit in Phoenix, Arizona. John Combs, CEO of ShoreTel, hosted the awards banquet for over 250 of its resellers worldwide.

**Customer Satisfaction Award** - Transcend Communications was #1 in the world for customer satisfaction with a 97.2% overall customer satisfaction rating.

**Overall Revenue Achievement** - Transcend Communications won the Revenue Achievement Award and was third overall in revenue achievement to ShoreTel.

**Circle of Excellence Award** - Transcend Communications won this honor by having a combination of outstanding customer satisfaction and revenue combined with its technical and sales abilities around the ShoreTel product suite.

“Transcend Communications has a wonderful, impressive recipe for success in this fast growing market. They really are the model partner for ShoreTel and they continue to set the bar in customer satisfaction,” said Joe Vitalone, Vice President World Wide Sales of ShoreTel.

### **About now Transcend Communications**

The company was established in 1985 and has over 4,000 customers. By definition, Transcend Communications is a value-added Reseller and systems integrator that designs, develops, deploys and supports network, data security and IP telephony solutions. By reputation, Transcend Communications is known for taking the lead in providing customers with state-of-the-art technology to maximize the productivity of their data infrastructure. Simply put, companies that require more from their networks count on Transcend Communications to take them to the next level.

### **About ShoreTel**

ShoreTel is the innovation leader in delivering IP telephony solutions to the enterprise. The spark for this innovation emerged out of frustration. While purchasing a phone system at a previous venture, ShoreTel co-founders were confounded by products short on features and long on complexity. So they created a better solution. The manifestation of their vision is a simple and affordable intelligent phone system that can be easily integrated into a global IB communications infrastructure.