



FOR IMMEDIATE RELEASE

TRANSCEND COMMUNICATIONS, INC. OF MINNEAPOLIS, MINNESOTA SIGNS AN AGREEMENT WITH SMARTNET, INC.

February 6, 2008 | Transcend Communications, Inc. today announced it has signed an agreement with Smartnet, Inc. to become an implementation and procurement agent under guidelines of the GSA contract.

Access to the GSA contract offers Transcend Communication's government and educational accounts the ability to purchase Transcend's services at a predetermined and negotiated rate. The GSA agreement allows Federal, City, State and local Government agencies the benefit of sometimes eliminating lengthy and expensive evaluation and bid processes to acquire needed technologies. The GSA Contract can also be utilized for the k-12 Education Market.

Transcend and Smartnet are members of 1nService, a national consortium of 26 technology integrators. They have been members of 1nService together for over 5 years and have established a strong business partnership prior to this formal agreement being signed.

About GSA

General Services Administration (GSA) offers businesses the opportunity to sell billions of dollars worth of products and services to federal agencies and the military through GSA approved federal contractors.

Founded in 1949, GSA serves as a centralized procurement and property management agency for the federal government. GSA manages more than one-fourth of the government's total procurement dollars and influences the management of \$500 billion in federal assets, including 8,600 government-owned or leased buildings and 205,000 vehicles. GSA helps preserve our past and define our future, as a steward of more than 425 historic properties, and as manager of USA.gov, the official portal to federal government information and services. GSA's mission to provide superior workplaces, expert technology solutions, acquisition services, purchasing and eGov travel solutions and management policies, at best value, allows federal agencies to focus on their core missions.

About Smartnet, Inc.

Federal IT Solutions Provider

Smartnet Inc. is a privately held Information Technology firm established in 1995 with corporate headquarters in Frederick, Maryland. We deliver value to our clients by combining knowledge of their businesses with expertise across the IT spectrum from structured cabling solutions to network audits and managed services. We design, implement, support and manage networks, systems and applications, and have helped many of the biggest and brightest names in the public and private sectors solve their communications needs. Our growth has broadened our horizons to a national presence through a network of highly certified IT professional partners. *For our government customers, we are an SBA HUBZone, 8(a), Disadvantaged, Woman Owned Certified Small Business. Additionally, we are certified with the Washington Metropolitan Airport Authority as a Local Disadvantage Business Enterprise and with the Commonwealth of Virginia as a Disadvantaged Minority Business Enterprise company. For more information visit www.smartnetgov.com or email info@smartnetgov.com.* Smartnet Inc., 225 Bucheimer Road Frederick, MD 21701 PHONE: (301) 663-4400 FAX: (301) 663-4404

About Transcend Communications

People | Experience | Service

Transcend was established in 1984 and has over 4,000 customers.

Transcend is a Value-Added Reseller and systems integrator that designs, develops, deploys and supports network, data security, IP video, and IP telephony solutions. By reputation, Transcend is known for taking the lead in providing customers with state-of-the-art technology to maximize the productivity of their data infrastructure.

For more information on Transcend, visit www.transcendinc.net or call 800-800-0353.

Press Release Contact:

Melissa Crowder | Marketing Manager | 763.463.1026 | melissa.crowder@transcendinc.net



U.S. General Services
Administration



**Some Transcend
Customers:**

Dakota County of MN
City of Victoria of MN
St. Louis County of MN
Shakopee Schools of MN
Spooner, WI schools
Winona State

MINNESOTA

2101 KENNEDY STREET NE
MINNEAPOLIS 55413

MAIN 763.463.1000
FAX 763.463.1100

WISCONSIN

2820 WALTON COMMONS
WEST #125
MADISON 53718

MAIN 608.661.7778
FAX 608.268.1512